State	Organization	Services
Alabama	Alabama Launchpad http://alabamalaunchpad.com/ sbir/phase-0-awards/	» Financial Assistance (\$2,000-5,000) to Fund Preliminary Data
		» Commercialization Assessment
		» Technical Writing Assistance
		» Compliance Accounting Standards for SBIR/STTR awards
Alaska	Trend Alaska (UAA/SBDC)/ EPSCoR http://trendalaska.org/phase-0/	» Expert reviews and financial support (up to \$5,000)
Arizona	AZ Commerce Authority http://www.azcommerce.com/ programs/arizona-fast-grant	One of the following:
		 » Proposal development (enrollment in ACA PIII Playbook training proposal writing consultant services),
		» commercialization feasibility study,
		» technology commercialization assistance. (Max award \$5,000).
		» Innovation in manufacturing (max award \$20,000)
	AZ Commerce Authority	23 hours of help with:
	<u>http://www.azcommerce.com/</u> programs/sbir-training-program	» Research and write compelling proposals
	programs/spir-training-program	 Maintain the correct cost accounting systems required by the federal agencies
		» Protect intellectual property
Arkansasw	AR-SBTDC http://asbtdc.org/asbtdcs-sbir- services/	» Training - seminars, workshops, and webinars
		 » Consulting & Research: Assistance with locating matching agency research topics > Guidance drafting a project summary to initiate conversations with agency program managers > Assistance with registering companies and lead researchers through Grants.gov and SAM > SBIR/STTR proposal drafting assistance and review
		 Market research assistance (demographics, competitor identifi cation, industry benchmarks, GIS mapping) Introductions to potential company partners
Connecticut	Connecticut Innovations	» SBIR conference fee reimbursements,
Sonnoeticut	http://ctinnovations.com/sbipro-	» proposal accounting support,
	<u>gram/grantsupport</u>	» application reviews and strategy sessions
Delaware	DE-SBDC/EPSCoR https://clients.delawares- bdc.org/Documentmaster. aspx?doc=1054	» Assist with proposal,
		» SBIR-ToolKits
		» Review by SBIR/STTR expert
District Columbia	Dept Small and Local Busi- ness Development http://dslbd.dc.gov/service/ phase-zero-program	 » Provide up to \$1,000 of funding to offset consulting fees support ing proposal development and review



Florida	Enterprise Florida http://www.enterpriseflorida. com/small-business/sbirsttr- phase-0-pilot-program/	Up to \$3,000 to cover expenses for:
		 » Consulting fees supporting technology development, commer- cialization strategies or proposal review.
		» Other professional fees (e.g. legal, accounting) directly related to the proposal.
		 » Services of a professional for writing, word processing, proof- reading and/or editing.
		» Travel expenses incurred to visit the federal agency or laboratory potentially sponsoring the technology, or to attend regional or national SBIR/STTR conferences.
		» Reproduction of the proposal and preparation materials.
		» Other out-of-pocket costs directly related to preparing the propos- al, including fees for market studies or technical database research.
		» Also Technology Fit/Innovativeness Assessment by the Lytmos Group, LLC.
Georgia	ATDC Georgia Tech http://atdc.org/how-we-help/ capital/	» ATDC employs an SBIR Catalyst to alert companies about potential funding opportunities, coach them through the process, review and critique their proposals, and identify potential partners.
		» Also hosts frequent SBIR classes and workshops.
Hawaii	HTDC Innovate Hawaii http://www.htdc.org/sbir_0	» Provides up to \$3,000 to companies submitting Phase I applica- tion to assist in stengthening their proposal, such as through professional grant writing assistance.
Idaho	ID-SBDC http://sbdc.boisestate.edu/ wp-content/uploads/2013/03/ Phase-0-Program-2015.pdf	» Up to \$3,000 reimbursement for eligible expenses.
Indiana	Indiana PTAC http://www.indianaptac.com/	» One-on-one counseling - help identify and target apprpriate agen- cy, develop funding strategy, aid in crafting proposal at no cost.
	<u>sbirsttr/</u>	» Phase 1 & Phase 2 proposal aid - help understand solicitation and requirements, provide guiance and review, connect with right resources.
		» Phase 1 matching funds - with IEDC and Elevate ventures
		» Workshops and events
lowa	University of Iowa Research & Economic Development	» Connect SBCs from Iowa with researchers at Iowa's research institutions.
	<u>http://research.uiowa.edu/small-</u> business-research-funding	 Assist in drafting and and reviewing applications for technical, financial and business content.
		» Facilitate connections with researchers at the University of Iowa.

	Innovation Iowa http://www.iicorp.com/sbir-and- sttr.cfm	 » Concept review. » Professional grant writing. » Creat administration acception.
		» Grant adminstration coaching. » Commitment to match up to \$25,000 on Phase I awards.
Kentucky	Kentucky Science and Engi- neering Foundation http://ksef.kstc.com/index. php/funding-programs/pddz- program	 » Commitment to match up to \$25,000 on mase rawards. » Assist with the preparation of high-quality, competitive Phase I proposals for submission. » Matching Funds program.
Louisiana	Louisiana Business & Technol- ogy Center http://www.bus.lsu.edu/ research/lbtc/capaccess/ phase0parti.htm	» Funds of up to \$3,000 to defray reasonable costs incurred in developing an SBIR/STTR Phase 1 proposal.
Maine	Maine Technology Institute http://www.mainetechnology. org/fund/phase-0-kickstarter	» Funds up to \$5,000 to be used for external direct costs associ- ated with preparing an SBIR/STTR proposal, such as hiring grant writers, subject matter experts, other consultants, or purchasing market research reports needed to inform your proposal.
Maryland	MD-SBDC http://www.mdsbdc.umd.edu/ tech_program_consulting_for maryland_small_businesses_ mdsbtdc.php	 » Program overview and suitability consulting » Software tools to ensure compliance and competitiveness » Proposal outlining and preparation » Proposal review and analysis for compliance and competitivenes
Massachu- setts	MA-SBDC http://www.msbdc.org/sbir/	 » Provides free assistance with: » Identifying SBIR funding opportunities. » Strategies for approaching SBIR funding. » Reviewing proposals. » Identifying potential partners. » Preparing for and understanding post-award issues. » Understanding and interpreting reviewer comments.
Michigan	MEDC/SBTDC/BBCetc "http://www.sbdcmichigan.org/ wp-content/uploads/2014/01/ Michigan-SBIR-STTR-Support- for-Entrepreneurs.aipdf http://www.bbcetc.com/capa- bilities/sbir-sttr-research-grant- assistance/the-michigan-pro- gram/"	 » Training » Grant review » Commercialization funding
Minnesota	Metropolitan Economic De- velopment Association http://meda.net/mn-sbir/mn- sbir-services/	 » Getting started » Technical proposal assistance » Cost proposal assistance » Technical team assistance » Commercialization assistance

Mississippi	USM MS-FAST http://www.usm.edu/research/ ms-fast	 » Identifying federal agency R&D needs that map to the company R&D commercialization goals;
		 Identifying university developed intellectual property, faculty expertise and university lab resources that may support under subcontract or license the company's SBIR/STTR efforts;
		» Providing Phase 1 and 2 proposal development assistance; and
		» Awarding Phase 0 funding support to help cover a company's cost of developing a Phase 1 proposal to a federal agency
Missouri	MO-SBTDC http://missouribusiness.net/	» Technical assistance (monitoring agencies for potential funding opportunities and facilitating agency relationships)
	technology/services/	» Rapid prototyping/3-D printing
		» Business and marketing support
		» Assistance with proposal preparation
Montana	Montana Technology Innova- tion Partnership http://businessresources. mt.gov/MTIP	» Offers technical assistance for SBIR and STTR proposals, includ- ing proposal review.
Nebraska	Nebraska Department of Eco-	» Funds up to \$5,000 per project, for eligible costs incurred in
	nomic Development http://www.neded.org/business/ talent-a-innovation-initiative/ business-innovation-act	» preparing and submitting a federal Phase 1 proposal to a solici- tation from a federal agency.
New Hamp- shire	UNHInnovation http://innovation.unh.edu/sbirst-	» Webinars, workshops and assessments
	tr-grants-info-training	
New Jersey	New Jersey Commission on Science and Technology http://www.state.nj.us/scitech/ entassist/sbirsstr/	» Proposal preparation assistance
New York	CNY Technology Develop- ment Organization, Inc. http://www.tdo.org/innovate/ small-business-innovation- reseach-sbir-sttr/tdo-support- services	» Strategies on approaching SBIR/STTR
		» Coaching on licensing and IP issues
		» University access to set-up academic/private sector partnership
		 One-on-one consultations through the proposal writing process proposal preparation, budgeting, and reviewing the technical concepts
		» Proposal review before submission to the funding agency
		» Understanding what improvements are needed to a rejected proposal
		» Commercialization assistance
North Caro- lina	NC-SBTDC http://www.sbtdc.org/programs/ <u>tech/sbirsttr/</u>	» Personalized one-on-one counseling
		» Identify appropriate agencies and topics for your technology
		» Comprehensive proposal reviews offered to clients at no-charge
		» Periodic SBIR/STTR workshops held in-person across the state

North Da- kota	UND Center for Innovation http://www.innovators.net/in- novators/public_html/sbir_nd_ phase_0.html	» Will reimburse small businesses for up to \$1,500 of expenses paid to third-parties in association with developing/improving an SBIR/STTR proposal.
Ohio	The University of Toledo Re- search Enterprise https://www.utoledo.edu/re- search/uraf/phase0.html	» An award of \$8,000 may be made to a faculty member who will collaborate with a small business in the development and sub- mission of an SBIR/STTR proposal.
Oklahoma	OK EPSCoR http://www.okepscor.org/public- outreach/economic-develop-	» Phase 0 funding
		» Identification of SBIR/STTR opportunities
	<u>ment</u>	» Expert guidance in proposal strategy
		» Proposal preparation assistance
		» Post-submission and pre-award support
		 Assistance with identifying strategic partners and building col- laborations
Oregon	Business Oregon http://www.oregon4biz.com/In- novate-&-Create/R&D-Business/ SBIR/	» Phase 0 grant funds help businesses prepare applications to pursue federal Phase I SBIR/STTR grant funds. Maximum grant award of \$5,000.
Pennsylvania	Innovation Partnership	» Pre-Proposal Technical Review
, ,	http://innovationpartnership. net/ipart-programs/proposal- writing-assistance	» MicroVoucher/MicroGrant/Travel & Training Funding Reim- bursement
Puerto Rico	PR-SBTDC http://www.prsbtdc.org/?page_ id=1618	» Provide scholarships (grants) to help high-tech business in Puerto Rico to prepare competitive proposals to the SBIR program.
Rhode Island	Rhode Island Science and Technology Advisory Council http://stac.ri.gov/innovate-ri- fund	» Provides grants of up to \$3,000 to assist small businesses offset the costs associated with preparing a competitive Phase I SBIR/ STTR application
South Caro- lina	SC EPSCoR/IDeA <u>http://www.scepscoridea.org/</u> <u>funding/Phase-0.html</u>	» Provides seed grants (up to \$6,000 per proposal) to small busi- nesses seeking SBIR/STTR support.
Tennessee	Launch Tennessee http://launchtn.org/commer- cialization/technical-assistance/ phase-000-program/	» The Phase 0 Award provides paid-for expert support services for Phase I proposals:
		» Extensive consulting with LaunchTN and GrowEC
		» Includes 25-40 hours of support
		» Provides enough assistance for the company to write a complete proposal
Utah	USTAR http://www.innovationutah.com/ sbir/	» Searching and matching your concept with agency solicitations
		» Pre-registering with Grants.gov and agencies
		» Editing and writing assistance
		» Submission
		 Training opportunities on how to find agency solicitation as well as tricks and nuances to winning SBIR-STTR proposals

Vermont	VT-EPSCoR http://epscor.w3.uvm.edu/2/ node/45	 Maxium award of \$15,000 to support preliminary proof of con- cept feasibility studies in preparation for federal SBIR/STTR applications.
Virginia	Center for Innovative Tech- nology http://www.cit.org/service-lines/ federal-funding/	» SBIR strategy consultation and mentoring
		» Low cost Phase I and Phase II proposal training and review course
		 » Discounts with proposal consultants (proposal prep & proposal review)
		» Discounts on proposal preparation software
		» Referral to law firm for free IP and patent consultation
		» Discounts on federal cost accounting solutions and CPA service
		» Commercialization plan assistance
		» Intro to 3rd party capital
		» VC/Angel Capital Readiness review
		 Funding assistance to qualified first time Phase I and/or Phase I applicants to help pay for proposal development resources
West	West Virginia Department of Commerce/WV-SBDC http://www.wvcommerce.org/ business/businessassistance/ smallbusiness/servicesandspe- cialtyprograms/commercializa- tion/default.aspx?mediatracking code=198_88SMBZ_568TECH	» Host proposal preparation workshops and seminars.
Virginia		» Provide confidential one-to-one consulting services.
		 Provide general SBIR/STTR information regarding solicitation topics, agency contact information and proposal preparation assistance.
		» Commercialization assistance.
Wisconsin	Center for Technology Com- mercialization (CTC) http://www.wisconsinsbir.org/	» Assistance with registration, proposal preparation, and pre-sub- mission review panels. Webinars also available.
Wyoming	University of Wyoming <u>http://www.uwyo.edu/sbir/get-</u> <u>ting-started/</u>	» A \$5,000 contract that can be used to:
, ,		» Attend SBIR conferences and workshops
		» Communication with and travel to targeted federal agencies
		» Consultant and mentor services for preparation of the proposal
		» Proposal preparation and review
		» Communications with potential customers
		» Analyses to support test data preparation
		» Acquisition of test data for inclusion in the proposal

 $\,$ » And other activities related to the Phase I/II proposal preparation.